



The "Insider"

AISTech® 2008

Conference and Exposition
was held May 5-8, 2008 in
Pittsburgh, PA

Prize Winners at AIM Machinery's Booth:

- **Monday: Kelley Austin of Arkansas Steel Associates (dozen golf balls)**
- **Tuesday: Bill Bennett of Steel Dynamics (cap and golf towel)**
- **Wednesday: Matthew Druciak of LOI Italmimpianti (golf umbrella and miscellaneous accessories)**



Meet AIM Machinery's Interns

AIM Machinery has the good fortune to have three interns with us this summer, and we'd like you to meet them.

To the left in the photo is Tim Clasby, who will be a senior this fall at Rose-Hulman Institute of Technology. This will be Tim's second summer with us, and his major is Mechanical Engineering with a minor in Spanish. Orland Park, Illinois is his hometown, and his hobbies include baseball, racquetball and working around the house. (Tim and his dad built a deck last summer.) What's more, Tim is one of those technical people who possesses artistic talent as well. He has played the piano since he was eight years old.

In the middle of the photo is John Decker. He earned a BSME this spring from Purdue University Calumet, and next fall, he will start a two-year program to pursue a master's degree in Interdisciplinary Engineering. John is from South Holland, Illinois and has several hobbies. He has a Honda CRX which he has upgraded to run competitively in an annual meet at the Gingerman Raceway in South Haven, Michigan. In July of each year, owners of similar cars meet to turn timed laps at the track's 1.88 mile road



course. John also is a runner, logging about four miles per day at least four days a week.

Our third intern is Matt Szafranski, who will be a junior this fall at Rose-Hulman, majoring in Mechanical Engineering. Like Tim, Matt is musically inclined (he plays drums) and, in fact, he is minoring in Music. His hobbies also include sports, especially baseball and golf. Lowell, Indiana is Matt's hometown. In his spare time at Rose-Hulman, Matt is working on two fire trucks, restoring them to good running condition. Last Christmas, Matt built a scale model replica of an American LaFrance ladder truck for his dad, who is a firefighter in Gary. Suffice it to say, it was probably the best gift his father ever received.

From the Corner Office by Mike Dolder, President

Whether you operate a metal-producing (or processing) plant, or support those who do, one must have appropriate tools to do his or her job safely, effectively and efficiently. As you know, given the challenges of our industry, it's tough enough to be successful even with the right tools. Without them, meeting and exceeding our objectives each day would be next to impossible.

Since we hope to continue to be your supplier of choice, we also must utilize the latest tools in the design of your equipment. Accordingly, AIM Machinery is currently implementing an ambitious plan for upgrading its computer hardware and software. Regarding hardware, we are increasing the capabilities of some of our existing workstations. Additionally, some of our older workstations are being phased out and are being replaced with new workstations. All of our workstations will be capable of operating our recently acquired Autodesk 2009 products, which include both AutoCAD and Inventor.

Utilizing these new "tools" enables us to stay on a level playing field with the best of our competitors. It's true that AIM Machinery will enjoy the benefit of being able to work smarter and more efficiently. At the end of the day, however, when we become more competitive, it is our customers who are the ultimate winners.



4015 W. 83rd Place, Merrillville, IN 46410

Voice: (219) 755-4090 | Fax: (219) 755-4091

Email: info@aimmachinery.com

Website: www.aimmachinery.com



PRE-SORT STD
U.S. POSTAGE
PAID
CROWN POINT, IN
46307
PERMIT NO. 473

4015 W. 83rd Place, Merrillville, IN 46410
Voice: (219) 755-4090 | Fax: (219) 755-4091
Email: info@aimmachinery.com
Website: www.aimmachinery.com

More AIM Machinery News:

- ◆ Louise Bakker joined the AIM Machinery staff in February. She is our part-time Office Assistant and, when you phone us, she may be the person taking your call.
- ◆ AIM Machinery's office is currently undergoing a major make-over as the second floor is being converted from a storage area to useable workspace. We expect it to be completed before our next newsletter. At that time, we hope to have some pictures for you.

Semi-Gantry Slab Depiler—Almost Ready to Ship



View of the Non-Gantry End



Bridge Beam and Hydraulic Piping



Gantry-End View



Lift Equipment for Each Magnet



Hydraulic Valve Stand



Valve Stand Side View